



136 North Monroe Street  
Waterloo, WI 53594-1198  
Phone: (920) 478-3025  
Fax: (920) 478-2021  
[www.waterloowi.us](http://www.waterloowi.us)

---

**RESOLUTION #2020-13**

**Authorizing Borrowing To Fund Municipal Loans To Property Owners For Lead Service Line Replacements**

**Whereas**, the City Council on April 2, 2020 approved Resolution #2020-07 authorizing the issuance of interest-free, six- year municipal loans to aid property owners in the replacement of private lead service lines; and

**Whereas**, to fund the program, the City seeks to enter into a borrowing arrangement with a financial institution establishing a line of credit accessed by the City on a monthly basis in amounts not to exceed dollars paid by the City to plumbing contractors for program expenses; and

**Whereas**, the City at this time intends to levy taxes for this program to pay for interest incurred by the municipality from a financial institution lending it program funds; and

**Whereas**, the City contacted two local financial institutions requesting proposals; and

**Therefore, Be It Resolved**, by the Common Council of the City of Waterloo that it authorizes the Mayor and Clerk/Treasurer to enter into a multi-year loan agreement with \_\_\_\_\_, based on the term sheet presented on this night and to execute and sign all necessary documents to establish this line of credit.

**AS AMENDED, PASSED AND ADOPTED** this \_\_\_\_\_, 2020.

**City of Waterloo**

Signed: \_\_\_\_\_  
Jenifer Quimby  
Mayor

Attest:

\_\_\_\_\_  
Mo Hansen  
City Clerk/Treasurer

SPONSOR(S) – Mayor

FISCAL EFFECT – The F&M proposal is Prime Rate minus 1.00% annually adjusted, or 2.25%, as of April 16, 2020



April 15, 2020

City of Waterloo

**Re: Municipal Loan to assist Property Owners for Private Lead Service Line Replacement.**

Farmers & Merchants State Bank proposes the following:

Interest Rate: Prime Rate minus 1.00% adjusted annually

Loan Amount: \$600,000 Non-revolving

Loan Term: 8 years

Loan Payments: Interest due annually – Principal payments at any time  
Final payment of all outstanding principal and interest at maturity

There will be no prepayment penalty.

Sincerely,

A handwritten signature in cursive script that reads "David Stronach".

David Stronach  
Farmers & Merchants State Bank  
[daves@fmbankpartner.com](mailto:daves@fmbankpartner.com)  
920.478.7000



Telebanc: 800-550-4550 ■ [www.FandMstbk.com](http://www.FandMstbk.com) ■ Toll Free: 888-478-3007



210 W. Madison St. ■ P.O. Box 96 ■ Waterloo, WI 53594  
PH: 920-478-2181 ■ FAX: 920-478-3592



218 W. Main St. ■ P.O. Box 660 ■ Marshall, WI 53559  
PH: 608-655-3451 ■ FAX: 608-655-4608